



BULK TERMINAL *Operations 2009*

Dry Bulk Conference & Exhibition

8-9 September 2009, Intercontinental Hotel, Hamburg, Germany



For more details:

T: +44 1206 562560

E: info@dc-int.com

W: www.drycargoevents.com

WHO SHOULD ATTEND:

Port Authorities; Terminal Operators; Inland Terminal Operators; Ship-Owners/Operators/Agents; Stevedores; Freight Forwarders; Barge operators; Shippers/Manufacturers; Computer Hardware/Software Providers; Cargo Handling/Equipment/Manufacturers/Agents

ORGANIZED BY:



OFFICIAL PUBLICATION:



Conference Programme

Tuesday 8th September 2009

07:30 CONFERENCE REGISTRATION

09:00 OFFICIAL WELCOME Stephen Bell, Dry Cargo International

TRADE, DEVELOPMENT, ECONOMICS & TECHNOLOGY IN THE PORT AND TERMINAL

SESSION 1

09.30 World demand outlook for dry bulk commodities

- How solid is the recovery and will world economic growth rates return to pre-crisis levels?
- In what way will changes in economic policies affect international trade?
- How will Chinese demand for raw materials be affected by slower export growth?
- The dynamism of world economic growth and demand for dry bulk commodities comes from Asia – is this trend strengthening?
- Will regulatory changes be a constraint on world demand growth?
Olle Östensson, Special Adviser International Trade and Commodities Division, UNCTAD

10.00 Global Dry Bulk Shipping Markets Overview

- Key world market drivers
- Vessel class performance: which offers the most potential?
- Demand potential analysis: over- or under-capacity within the class range?
Steve Hanrahan, Director, Ocean Shipping Consultants

10.30 COFFEE BREAK

11.00 Transshipment of iron ore in the CIS and Baltic ports – the impact of trade today and future prospects in the region.

Vitaliy Smilyk, Head of Research, Metal Expert Freight

11.30 Improving the economics of port and terminal operations through cost-effective practices that can improve efficiency without compromising customer service

Speaker to be announced

12.00 Safe and efficient loading operations – the interface between terminal and ship

Morten Lovstad, Business Director – Bulk Carriers, Det Norske Veritas Maritime

12.30 LUNCH

Exhibition stand package

The rate for a 3m x 2m stand is £1,950. All 3m x 2m stands include one complimentary conference registration worth £495

The rate for a 6m x 2m stand is £3,120. All 4m x 2m stands include two complimentary conference registrations worth £990

All stands include:

1 x table, 2 x chairs, 1 x power socket and fascia name board.



SESSION 2

14.00 The impact of larger vessels on bulk terminal operators – the challenges on productivity and investment
Speaker to be announced

14.30 The design and management of a multi-product terminal
Cor van Gulik, Commercial Director, ZHD Stevedoring BV

15.00 COFFEE BREAK

15.30 Seaborne cement and clinker trade – efficient handling in the port and terminal
Joachim Harder, Managing Director, OneStone Consulting Group GmbH



16.00 Environmental management in the dry bulk terminal – looking at regulation and cost-effective solutions
Speaker to be announced

16.30 Port equipment safety and loss prevention – how to manage and minimize risk
Speaker to be announced

17.00 Closing remarks

For delegate/exhibitor/sponsorship details, go to: www.drycargoevents.com

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Conference Programme

Wednesday 9th September 2009

07.30 CONFERENCE REGISTRATION

SESSION 3

09.30 Storage solutions for dry cargo in the port environment
Tim Kikkert, SE Asian Manager – Grain Handling, Buhler Group



10.00 IT logistics in the bulk terminal environment
Hans De Hondt, Sales & Marketing Manager, LogSys NV

10.30 The current status, recent developments and applications of covered storage including a specific look at mammoth silo storage (Eurosilo)
Jaap Ruijgrok, Managing Director, ESI Eurosilo BV

11.00 **COFFEE BREAK**

11.30 Innovation in Crane design
Walter Langer, Managing Director, Liebherr-Werk Nenzing GmbH

12.00 New high-capacity discharge system for self-unloading ships
Prof. Peter Hilgraf, Claudius Peters Technologies GmbH

12.30 Latest developments in automation technology for ship (grab) unloaders
Jürgen Hellmich, Chief Executive Officer, ISAM AG.

13.00 Transshipment technologies for coal and iron ore – case studies.
State-of-the-art of transshipping technologies and machinery will be discussed with special attention to recent projects executed in Far East countries. Iron ore and coal bulk handled materials and special attention to environmental protection for the new plants. Technical analysis of different machinery such as receiving hoppers and belt feeders, belt conveyors, shiploading booms. Barge loading and big vessel with different loading spouts and adjustable orientable chutes.
Pietro de Michieli, Sales and projects Director, Bedeschi S.p.A.

13.30 **LUNCH**



SESSION 4

14.30 Mobile harbour cranes – a proven, flexible choice in bulk handling
Gottwald Port Technology GmbH



15.00 Transshipment – floating terminals as the cost-effective alternative
Giordano Scotta, Business Development Manager, Coeclerici Logistics S.p.A.

15.30 **COFFEE BREAK**

16.00 Bulk Terminal Management - an introduction to CommTrac
David Trueman, Commercial Director, DB Controls Ltd

16.30 Bridging the gap between supplier and industry
Mario Terenzio, Executive Director, Logmarin Advisors Srl

17.00 Closing remarks

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Delegate Registration

Delegate Registration Fee: £495.00

Registration Fee
Per Delegate

Price: £495.00 each

Early booking registration fee: £450.00 — to take advantage of this offer, book by 31 May 2009

The registration fee includes:

1. Attendance to all conference sessions.
2. Full conference documentation including papers.
3. Lunch on both days, opening, closing and evening receptions.
4. Free entry into the exhibition.

NETWORK VISITOR FEE (includes entrance to the exhibition, lunch and evening receptions) £195.00

Accommodation

Intercontinental Hotel Hamburg

www.hamburg.intercontinental.com

The Intercontinental Hamburg offers 281 rooms and suites, some with balcony and view of the Alster lake. Facilities include high-speed internet access and coffee and tea making facilities. Intercontinental Hotel Hamburg Fontenay 10, 20354 Hamburg, Germany
Tel: +49 (0) 40 4142-0
Fax: +49 (0) 40 4142-2299
E: hamburg@ichotelsgroup.com
W: www.hamburg.intercontinental.com



Delegate Registration Form

Please complete a separate form for each delegate.

Please fax completed forms to: +44 (0) 1206 562566

Full Name: _____

Position: _____

Company Name: _____

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Method of Payment Please indicate your preferred method of payment:

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Please debit my credit card number:

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Or to pay securely online, please visit www.drycargoevents.com

Bank Transfer

I have issued £ _____ as a bank transfer to the account below.

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Further Information

I wish to receive further information on:

- Exhibition Stands
 Sponsorship Opportunities

I cannot attend, however please send me the conference papers on CD-ROM: £175

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