### Two Conferences on Cargo Transportation & Logistics

Third Annual Conference on

# **Developing Container Infrastructure**

Progress, Issues and the Way Forward May 27-28, 2009, Hyatt Regency, New Delhi

Conference on

# **Bulk Cargo in India**

Trends, Developments, Requirements & Solutions May 29, 2009, Hyatt Regency, New Delhi











Organised by:



In collaboration with:





Supported by:



#### **Mission**

The mission of this conference is to provide an update on the state of container infrastructure, highlight the key development needs, discuss the issues and challenges, and showcase promising approaches, strategies, projects and solutions. It will also analyse the impact of the global economic slowdown on the container business. Specifically, the conference will seek answers to questions such as:

- What are the key trends in the container segment?
- What has been the impact of the global economic slowdown on the container business?
- What is the status of rail infrastructure development (freight corridors, double stack, etc.)?
- What is the status (progress/issues) of private rail container operators?
- How are the container infrastructure projects progressing at Indian ports?
- What is the update on development of new ICDs, CFSs, FTWZs and logistics parks?
- How can we increase the container share of domestic traffic?
- What are the recent developments and trends in the global shipping market?
- What are the key trends in the road segment with respect to container traffic?
- How can we improve container-related efficiency across the supply chain (exim/domestic, ports/rail/road)?
- What role can IT and value-added services play in this regard?
- What is the current status of major connectivity projects?
- What new initiatives can we expect with respect to customs and security?

#### **Agenda/Structure**

The two-day conference will have 10 sessions:

- Key Trends and Impact of Economic Slowdown
- Progress of Private Container Train Operators
- ICDs, CFSs, FTWZs and Logistics Parks
- Update on Global Shipping
- Improving Efficiency across Supply Chains

- Rail Infrastructure Development
- Container Capacity at Ports
- Focus on Domestic Segment
- Update on Road Segment
- Progress Report on Multimodal Connectivity

Most sessions will have two parts. The first part will feature presentations by speakers. The second part will be devoted to Q&A and floor discussions. Several sessions will also be interactive. The conference will feature, as appropriate, presentations from all the major stakeholders.

#### **Target Audience**

The conference is targeted at officials and managers from:

- Rail operators
- Handling equipment providers
- Port operators
- Financial institutions and banks
- Warehousing companies

- Container leasing/handling firms
- Shipping lines
- Service providers
- ICD operators
- Consultancy organisations

- Logistics firms
- Multimodal operators
- Freight forwarders
- Government agencies

#### **Delegate Fee**

The delegate fee is Rs 20,000 for one participant, Rs 32,500 for two, Rs 45,000 for three and Rs 57,500 for four. There is a 20 per cent "early bird discount" for those registering before May 6, 2009. There is also a package price for those wishing to attend both conferences (see registration form on the back of the brochure).

#### **Previous Participants**

Adani Rail Logistics, Arshiya International, Aspinwal, Axis Bank, Balmer Lawrie, Baring Pvt Equity, Boxtrans Logistics, BPCL, C&C Constructions, Cargotec, CWC, CES, CON-COR, DP World, Deepak Agencies, Dynamic Logistics, Ernst & Young, ETA Engineering, Feedback Ventures, Gateway Terminals, GE Equipment Services, GMR, Gujarat Maritime Board, Gujarat Pipavav Port, Gujarat Ports Infrastructure & Development Company Limited, HCC, Hind Terminals, Highway Services, IAL Container Line, ICICI Bank, ICICI Ventures, IDFC, IL&FS Maritime, India Infrastructure & Logistics, Infinite Logistics, Solutions, InLogistics, International Clearing & Shipping Agency, JNPT, JSW Infrastructure, Kale Consultants, Kandla Port Trust, Kone Cranes, Krishnapatnam Port, Kutch Railways, L&T, Lanco Infratech, LEA Associates, Leighton, Logistica, Mape Advisory, Maytas Infra Assets, MMTC, Mormugao Port Trust, Mott MacDonald, Mundra Port & SEZ, NM Rothschild, Om Logistics, PE Consulting, PMC Projects, Punj Lloyd, PwC, R&Y Logistics, Railway Board, RAMCO, Red Eagle Shipping, Reliance Logistics, RITES, RST Mining & Logistics, RVNL, Savla Foods, SBI Capital Markets, SCI, Sequoia Capital, Sical Distriparks, SKIL Infrastructure, SKS Ship, SREI Infrastructure Finance, Sumitomo, TCI Seaways, TM International Logistics, Transafe, Transport Corporation of India, Vadinar Oil Terminal, Visakha Container Terminal, Zim Integrated Shipping Services, etc.

#### Mission

The mission of this conference is to provide an update on the bulk cargo business in India, analyse the key trends, discuss the demand outlook, high-light the new requirements, and showcase solutions and projects. It will also analyse the impact of the global economic slowdown on the bulk cargo business. Specifically, the conference will seek answers to questions such as:

- What are the key trends in the bulk cargo market?
- What is the impact of the global economic slowdown on the bulk cargo business?
- What is the demand outlook for key commodity segments (coal, iron ore, steel, cement, foodgrain, fertiliser, etc.)?
- What are the key needs and requirements of these segments?
- What are the new developments and trends in the bulk shipping market (ship size/type, freight rates, etc.)?
- What are the key bulk handling requirements at Indian ports and terminals?
- What is the status of bulk cargo capacity development at Indian ports and terminals?
- How is rail infrastructure being improved with respect to the bulk cargo business?
- What role can roads play in bulk cargo transportation?
- What can be done to improve the utilisation of inland waterways and coastal shipping?
- What are the requirements in India with respect to liquid bulk cargo? How are these requirements being addressed?
- What are the key issues and concerns of bulk cargo customers and transporters?

#### **Agenda/Structure**

The one-day conference will have six sessions:

- Key Trends and Impact of Economic Slowdown
- New Trends and Developments in Bulk Shipping
- Inland Transportation of Bulk Materials

- Demand Outlook for Key Commodity Segments
- Bulk Handling at Ports and Terminals
- Focus on Liquid Bulk Cargo

Most sessions will have two parts. The first part will feature presentations by speakers. The second part will be devoted to Q&A and floor discussions. Several sessions will also be interactive. The conference will feature, as appropriate, presentations from all the major stakeholders.

#### **Target Audience**

The conference is targeted at officials and managers from:

- Domestic/international coal producers
- Foodgrain marketers
- Other major consumers
- Multimodal operators
- Logistics companies
- Equipment manufacturers
- Financial institutions and analysts

- Cement manufacturers
- Fertiliser producers
- Rail operators
- Shipping lines
- Inland waterways
- Service providers
- Consultancy organisations

- Steel and iron ore producers
- Oil marketers/refineries
- Road transport operators
- Port operators
- Warehousing companies
- Technology providers
- Etc.

#### **Delegate Fee**

The delegate fee is Rs 15,000 for one participant, Rs 27,000 for two, Rs 39,000 for three and Rs 51,000 for four. There is a 20 per cent "early bird discount" for those registering before May 6, 2009. There is also a package price for those wishing to attend both conferences (see registration form on the back of the brochure).

#### **Organisers**

The two conferences are being organised by Indian Infrastructure magazine in collaboration with the Centre for Infrastructure Policy and Regulation of the Indian Institute of Management, Ahmedabad. It is supported by The Chartered Institute of Logistics & Transport, India.

*Indian Infrastructure* is a magazine devoted to infrastructure policy and finance, published by India Infrastructure Publishing, a company dedicated to providing information on the infrastructure sectors through magazines, newsletters, reports and conferences. It also publishes Power Line and tele.net magazines.

**IIM Ahmedabad** is a premier business school in India. The objective of the Centre for Infrastructure Policy and Regulation is to promote research, training and consultancy in the field of infrastructure development, at the institute as well as outside, through teaching, conducting training programmes, undertaking project consultancy, and publication of books, journals, working papers, articles, case studies, etc.

The Chartered Institute of Logistics & Transport is a professional body for agencies engaged in transport and logistics across all sectors of industry—land, sea and air—for both freight and passenger services.

## **Registration Form**

I would like to register for the "Develo	ping Container Infrast	ructure" conference	е.		
I would like to register for the "Bulk Ca	argo in India" confere	nce.			
I would like to register for <b>both</b> confere	ences.				
		vide cheque/demand draft no.:drawn or in favour of <b>India Infrastructure Publishing Pvt. Ltd</b> payable at New Delhi.			
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Please send me more information.  Name(s)/Designation:  (IN BLOCK LETTERS)  Company:  Mailing Address:					
Phone:	Mobile:				
Fax:					
E-mail:					
<b>Registration Fee</b>					
Delegates	One	Two	Three	Four	
<b>Developing Container Infrastructure</b>					
INR	20,000	32,500	45,000	57,500	
USD	450	725	1,000	1,275	
Bulk Cargo in India					
INR	15,000	27,000	39,000	51,000	
USD	330	600	870	1,140	
Both conferences					

There is also a 20 per cent "early bird discount" for those registering before May 6, 2009. Registration will be confirmed on receipt of the payment.

#### **Contact**

INR

USD

30,000

675

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Bulk Cargo in India Abira Ghosal

47,500

1,065

Tel: +91-011-4603 8152, 4103 4615, 9811661997.

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