



Company News

## **Metso delivered the 500th Lokotrack sold to Germany for Andres Erdarbeiten GmbH at Steinexpo**

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*Helsinki, Finland -*

*“Metso’s German customers were interested in the mobile, track-mounted Lokotrack crushing plant concept right away after the commercial production started in the Tampere works, Finland in 1985. In Germany, customers noticed quickly that the track-mounted units are more economical while the crusher could be moved to the rocks,”* comments the sales success **Hugo van Benthem**, **Metso’s** Distribution manager in Germany.



: Der 500ste in Deutschland verkaufte Lokotrack , LT120 Backenbrecheranlage, wurde auf der Steinexpo an Andres Erdarbeiten übergeben.

The first **Lokotrack** deliveries to Germany in late 1980s included often two-stage plants for crushing and screening in hard rock quarries. A typical combination was a tracked LT100 jaw and LT1100 cone plant. A German company **ABAG**



purchased these units over 30 years ago, and are still running the same crushers, which proves something of the longevity of the Lokotrack range. *“Today, Metso’s Lokotracks used in Germany cover well all customer segments, from light, easy-to-transport contracting and recycling plants to sturdy, high-capacity mobile quarrying crushers. Our German customers like also Metso’s in-the-pit primary crushing concept with jaw plant connected to a mobile conveyor system,”* explains **Joachim Höft**, Sales manager of [Metso Germany GmbH](#). **A family company with long experience of Lokotracks** **Andres Erdarbeiten GmbH** is a family owned company with **Diethardt Andres** as the Owner and Managing Director. Based in Mendig, Rheinland-Pfalz, the company was founded in 1993 and deploys activities in quarrying, contract crushing, recycling, transport, soil handling and processing. The company has successfully operated Lokotrack LT105 jaw and LT200HP cone plants for over a decade in varying applications from tough basalt through to recycling of mixed demolition waste. Besides for crushing for building materials, **Andres Erdarbeiten’s** stone saw plant processes the top-quality basalt to accurately pre-programmed dimensions for stairways, kitchen tops and decorative applications.



Der Lokotrack LT1100, eine Kreiselmehlanlage mit Sieb, ist einer der meistverkauften Lokotracks in Deutschland. Im Jahr 2001 war die Anlage in einem Steinbruch in der Nähe von Osnabrück im Einsatz.

**Sales through Metso and two experienced distributors** Lokotrack branded crushing and screening plants and mobile screens are sold in Germany by [Metso Germany](#) (quarry units) and two experienced distributors, **Fischer Jung** and **HSB** (contractor units). *“Good reputation, reliability using first-class components, high crushing and screening efficiency and excellent resale value are the backbones for our successful Lokotrack sales in Germany. On top, we are offering our customers with responsive, wide ranging service,”* comments Managing Director **Thorsten Plew** of [Fischer Jung GmbH](#). [Metso](#) is a world-leading industrial company serving the mining, aggregates, recycling, oil, gas, pulp, paper and process industries. We help our customers improve their operational efficiency, reduce risks and increase profitability by using our unique knowledge, experienced people and innovative solutions to build new, sustainable ways of growing together. Our products range from mining and aggregates processing equipment and systems, to industrial valves and controls. Our customers are supported by a broad scope of services and a global network of over 80 service centers and about 6,000 service professionals. Metso has an uncompromising attitude towards safety. [Metso](#) is listed on the Nasdaq Helsinki in Finland and had sales of about EUR 2.6 billion in 2016. Metso employs over 11,000 people in more than 50 countries. Expect results.